

## August 13, 2024

To,	То,
The Secretary,	The Secretary,
BSE Limited,	National Stock Exchange of India Limited
P. J. Towers,	Exchange Plaza, C-1, Block- G,
Dalal Street,	Bandra Kurla Complex, Bandra(E)
Mumbai- 400 001	Mumbai - 400 051
Scrip Code - 543714	Symbol – LANDMARK

Dear Sir/Madam,

Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosures Requirements) Regulations 2015 ("LODR") for the Meeting of the Board of Directors of the Company held today on  $13^{\rm th}$  August, 2024

In continuation of our intimation dated 8<sup>th</sup> August, 2024 and pursuant to Regulation 30, 33 and other applicable regulations read with Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby inform that the Board, at their meeting held today, inter-alia, considered and approved the following matters:

## 1. Financial Results

Pursuant to the Regulation 30 & 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the copy of the Unaudited Standalone and Consolidated Financial results for quarter ended on 30<sup>th</sup> June, 2024 along with Limited Review Report of the Statutory Auditor which was considered and approved by the Board of Directors at their meeting held today, i.e., 13<sup>th</sup> August, 2024.

A copy of the aforesaid Unaudited Financial Results along with the Limited Review Report thereon for the quarter ended on 30<sup>th</sup> June, 2024 is also enclosed herewith as *Annexure I* and is also being uploaded on the Company's website at <a href="https://www.grouplandmark.in/investor-relations">https://www.grouplandmark.in/investor-relations</a>.

# 2. Directors Related Matters

Based on the recommendation of Nomination and Remuneration Committee and subject to the approval of the shareholders at the ensuing Annual General Meeting, the Board considered the re-appointment of following Executive Directors:

- i. To consider the re-appointment of Mr. Sanjay Thakker, as Chairman & Executive Director for a term of 3 years and to consider the remuneration to be paid for the said term.
- ii. To consider the re-appointment of Mr. Paras Somani, as Executive Whole Time Director for a term of 3 years and to consider the remuneration to be paid for the said term.
- iii. To consider the re-appointment of Mr. Aryaman Thakker, as Executive Director for a term of 3 years and to consider the remuneration to be paid for the said term.

The details as required for Point no. 2 under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated July 13, 2023, is enclosed as *Annexure II*.

Landmark Cars Limited.
(formerly known as Landmark Cars Private Limited)
CIN: L50100GJ2006PLC058553 | GSTIN: 24AABCL1862B1Z2



#### 3. AUDITORS RELATED MATTERS:

Based on the recommendation of Audit Committee and subject to the approval of the shareholders at the ensuing Annual General Meeting, the Board proposed the appointment of M/s. M S K C & Associates, Chartered Accountants, as Statutory Auditors of the Company for a term of 5 (five) financial years, i.e. Financial Year 2024-25 to 2028-29, until the conclusion of the  $23^{\rm rd}$  (twenty-third) Annual General Meeting of the Company.

The details as required for Point no. 3 under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated July 13, 2023, is enclosed as *Annexure III*.

## 4. ESOP RELATED MATTERS:

Based on the recommendation of the Nomination and Remuneration Committee, the Board has approved the grant of 10,000 (Ten Thousand) Stock Options to the eligible employees of Company under the Landmark Employee Stock Option Plan-2023

The details as required for Point no. 4 under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated July 13, 2023, is enclosed as *Annexure IV*.

## 5. DIVIDEND RELATED MATTERS:

Pursuant to Regulation 42 of the Listing Regulations, the Board of Directors has fixed the Record Date as Friday, September 13, 2024 for taking record of the Members of the Company for the purpose of payment of dividend and the Register of Members and Share Transfer Books of the Company will remain closed from Saturday, September 14, 2024 to Friday, September 20, 2024 (both days inclusive).

The Board meeting commenced at 02:00 p.m. and concluded at 07:00 p.m.

This is for your information, and you are requested to bring this to the notice of your constituents and take the above information on your record.

For Landmark Cars Limited

Mr. Amol Arvind Raje Company Secretary and Compliance Officer (A19459) Place: Mumbai

Landmark Cars Limited.
(formerly known as Landmark Cars Private Limited)
CIN: L50100GJ2006PLC058553 | GSTIN: 24AABCL1862B1Z2

# Deloitte Haskins & Sells

Chartered Accountants 19th floor, Shapath-V S.G. Highway Ahmedabad-380 015 Gujarat, India

Tel: +91 79 6682 7300 Fax: +91 79 6682 7400

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF LANDMARK CARS LIMITED (FORMERLY KNOWN AS LANDMARK CARS PRIVATE LIMITED)

- We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of LANDMARK CARS LIMITED ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), for the quarter ended June 30, 2024 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The Statement includes the results of the following entities:
  - i. Landmark Cars Limited (Parent)
  - ii. Landmark Cars (East) Private Limited (Subsidiary)
  - Landmark Automobiles Limited (Formerly known as Landmark Automobiles Private Limited) (Subsidiary)
  - iv. Landmark Lifestyle Cars Private Limited (Subsidiary)
  - v. Benchmark Motors Private Limited (Subsidiary)
  - vi. Automark Motors Private Limited (Subsidiary)
  - vii. Watermark Cars Private Limited (Subsidiary)
  - viii. Landmark Commercial Vehicles Private Limited (Subsidiary)
  - Motorone India Private Limited (Formerly known as Landmark Pre-owned Cars Private Limited) (Subsidiary)
  - x. Aeromark Cars Private Limited (Subsidiary w.e.f. June 19, 2023)
  - xi. Landmark Mobility Private Limited (Subsidiary w.e.f. September 04, 2023)
  - xii. Landmark Premium Cars Private Limited (Subsidiary w.e.f. April 10, 2024)
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review report of the other auditor referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and





# Deloitte Haskins & Sells

measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

6. We did not review the interim financial information of 1 subsidiary included in the consolidated unaudited financial results, whose interim financial information reflect total revenues of Rs. 213.95 million for the quarter ended June 30, 2024, total net loss after tax of Rs. 19.12 million for the quarter ended June 30, 2024 and total comprehensive loss of Rs. 19.12 million for the quarter ended June 30, 2024, as considered in the Statement. These interim financial information has been reviewed by other auditor whose report has been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary, is based solely on the report of the other auditor and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of these matters.

7. The consolidated unaudited financial results includes the interim financial information of 1 subsidiary which has not been reviewed by their auditor, whose interim financial information reflect total revenue of Rs. Nil for the quarter ended June 30, 2024, total loss after tax of Rs. 1.09 million for the quarter ended June 30, 2024 and Total comprehensive loss of Rs. 1.09 million for the quarter ended June 30, 2024, as considered in the Statement. According to the information and explanations given to us by the Management, this interim financial information is not material to the Group.

Our Conclusion on the Statement is not modified in respect of our reliance on the interim financial information certified by the Management.

For **DELOITTE HASKINS & SELLS** 

Chartered Accountants (Firm's Registration No. 117365W)

Kartikeya Kaval

(Partner)

(Membership No. 106189)

UDIN: 24206189 BKFGXN8666

Place: Mumbai

Date: August 13, 2024





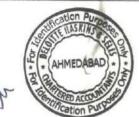
LANDMARK CARS LIMITED

(Formerly known as Landmark Cars Private Limited)

CIN: L50100GJ2006PLC058553

Regd: Off: Landmark House, Opp. AEC, S.G. Highway, Thaltej, Near Gurudwara, Ahmedabad - 380059

			[₹ in Mi	llion, except pe	er share data
Sr.			Year Ended		
No	Particulars	30.06.2024	31.03.2024	30.06.2023	31.03.2024
		Unaudited	Refer Note 8	Unaudited	Audited
1	Income				
	(a) Revenue from operations	8,319.79	8,639.73	6,939.78	32,878.87
	(b) Other income	13.04	27.03	23.85	96.38
	Total income	8,332.83	8,666.76	6,963.63	32,975.25
2	Expenses				
	(a) Purchase of cars, spares and others	6,231.76	7,514.18	6,202.51	27,659.66
	(b) Changes in inventories of stock-in-trade	494.44	(554.58)	(665.10)	(1,196.78
	(c) Employee benefits expense	580.40	568.84	509.02	2,167.24
	(d) Finance costs	155.05	136.56	110.97	534.69
	(e) Depreciation and amortisation expense	289.63	271.24	234.00	1,013.13
	(f) Other expenses	528.12	576.11	449.72	2,073.05
	Total expenses	8,279.40	8,512.35	6,841.12	32,250.99
3	Profit before exceptional items and tax (1-2)	53.43	154.41	122.51	724.26
4	Exceptional items (Refer note 4)	6.03	-	22.98	28.81
5	Profit before tax (3-4)	47.40	154.41	99.53	695.45
6	Tax expense				ST 15 7 11 TO
-	- Current tax	28.88	63.36	38.57	137.97
	- Deferred tax credit	(15.93)	(18.69)	(11.71)	(14.75)
	Total tax expense	12.95	44.67	26.86	123.22
7	Profit for the period/year (5-6)	34.45	109.74	72.67	572.23
8	Other comprehensive income				NEW COMMONS
0	Items that will not be reclassified to profit or loss:				
	- Re-measurement gain of defined benefit plans		0.76		0.76
	- Less : Income tax impact on above	5.	(0.10)		0.76
	Other comprehensive income (net of tax) for the period/year	-	0.86		(0.10) <b>0.86</b>
9	Total comprehensive income (7+8) for the period/year	34.45	110.60	72.67	573.09
10	Profit for the period/year		120,00	72.07	373.03
	Attributable to:				
	Equity holders of the Parent	21.70	10E 01	70.37	FC0.0F
	Non-controlling interest	31.79	105.81	70.27	560.05
	and the second s	2.66	3.93	2.40	12.18
11	Other comprehensive income/(loss) (net of tax) for the				
	period/year				
	Attributable to:				
	Equity holders of the Parent	5.	0.87	-	0.87
	Non-controlling interest	5	(0.01)	-	(0.01)
2	Total comprehensive income for the period/year Attributable to:				
	Equity holders of the Parent	31.79	106.68	70.27	560.92
	Non-controlling interest	2.66	3.92	2.40	12.17
13	Paid-up equity share capital (Face value ₹ 5/- per share)	206.64	206.47		
4	Other equity	200.64	206.47	200.79	206.47
15	Earnings per share in ₹ (Face value ₹ 5/- per share) (Not annualised for the quarters)				5,182.97
	- Basic	0.77	2.67	1.77	13.82
	- Diluted	0.77	2.66	1.72	13.77
	Dideed	M. C.			







#### Notes:

- 1 The above results have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard (Ind AS)- 34 "Interim Financial Reporting" as prescribed under Section 133 of the Companies Act, 2013, read with the Companies (Indian Accounting Standards) Rules, 2015, as amended. The above consolidated unaudited financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on August 13, 2024. The same have been subjected to Limited Review by the Statutory Auditors.
- 2 The dealership agreement of the Parent and Landmark Cars East Private Limited ("LCEPL"), one of its subsidiary Company for sale of new cars with Mercedes-Benz India Private Limited ("MBIL") had materially changed and converted to an agency model whereby all new car sales are made directly to customers by MBIL. Under the agency agreement, customers now place orders through the Group directly to MBIL on which Parent and LCEPL earns commission on each sale of Mercedes-Benz cars. The value of cars sold by Parent and LCEPL on behalf of Mercedes-Benz on which commission income is recognised as below:

(₹ in Million)

Particulars	Quarter Ended			Year Ended	
r di dicalars	30.06.2024	31.03.2024	30.06.2023	31.03.2024	
Value of cars sold by Parent and LCEPL on behalf of Mercedes-Benz on which only commission income is recognised	3,523.02	4,661.07	2,560.22	14,634.46	

- 3 The primary reporting of the Group has been made on the basis of Business Segments. The Group has a single business segment as defined in Indian Accounting Standard (Ind AS) 108 on Segment Reporting, namely dealership of cars. Further, there is no geographical segment to be reported since all the operations are undertaken in India.
- 4 During the period ended June 30, 2024, exceptional items represents the impact of loss on discard of immovable property, plant and equipment (net off gain on termination of lease) on account of closure of a non-viable outlet of Renault dealership in Punjab and relocating workshop and showroom in Mumbai for strategic advantage.

During the previous year ended March 31, 2024, exceptional items represents the impact of loss on discard of immovable property, plant and equipment on account of replacing small workshop with a larger workshop of Jeep brand in West Delhi.

5 The key number of standalone results of the Parent are as under:

(₹ in Million)

Particulars		Year Ended		
	30.06.2024	31.03.2024	30.06.2023	31.03.2024
	Unaudited	Refer Note 8	Unaudited	Audited
Revenue from Operations	1,269.20	1,790.31	1,112.03	5,989.89
Profit before tax	93.02	199.52	108.25	389.82
Profit for the period/year	69.68	148.35	80.60	305.02

- 6 Based on the recent order of West Bengal Authority for Advance Ruling for one of the subsidiary, the Group is eligible to claim GST credit on demo cars purchased and required to levy/ collect the GST from its customers on sale of such demo cars, resulting which inventory values are adjusted in the current quarter.
- 7 During the period ended June 30, 2024, Landmark Premium Cars Private Limited ("LPCPL"), a newly incorporated wholly-owned subsidiary company, entered into a dealership agreement with Kia India Private Limited for carrying out the dealership business of Kia brand in the states of West Bengal and Telangana whose operations are expected to commence from next quarter.
- 8 The result for the quarter ended March 31, 2024 is the balancing figures between audited result in respect of the full financial year and the unaudited published year to date result upto nine months ended December 31, 2023, which had been subjected to limited review by the auditors.

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Chairman and Executive Director

For and on behalf of the Board of Directors

DIN: 00156093

Sanjay Thakker

Place: Mumbai

Date: August 13, 2024



# Deloitte Haskins & Sells

Chartered Accountants 19th floor, Shapath-V S.G. Highway Ahmedabad-380 015 Gujarat, India

Tel: +91 79 5682 7300 Fáx: +91 79 6682 7400

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF LANDMARK CARS LIMITED (FORMERLY KNOWN AS LANDMARK CARS PRIVATE LIMITED)

- We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of LANDMARK CARS LIMITED ("the Company"), for the quarter ended June 30, 2024 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For DELOITTE HASKINS & SELLS

Chartered Accountants (Firm's Registration No. 117365W)

Kartikeya Kaval Kartikeya Raval

(Partner)

(Membership No. 106189)

UDIN: 24106189 BKFGXM1220

Place: Mumbai

Date: August 13, 2024



Page 1 of 1



## LANDMARK CARS LIMITED

(Formerly known as Landmark Cars Private Limited)

CIN: L50100GJ2006PLC058553

Regd: Off: Landmark House, Opp. AEC, S.G. Highway, Thaltej, Near Gurudwara, Ahmedabad - 380059

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Sr.	200 (000 000 000 000 000 000 000 000 000		Quarter Ended	i	Year Ended
No	Particulars	30.06.2024	31.03.2024	30.06.2023	31.03.2024
		Unaudited	Refer Note 7	Unaudited	Audited
1	Income				
	(a) Revenue from operations	1,269.20	1,790.31	1,112.03	5,989.89
	(b) Other income	34.56	33.04	43.00	224.17
	Total income	1,303.76	1,823.35	1,155.03	6,214.00
2	Expenses				
	(a) Purchase of cars, spares and others	133.58	1,513.98	1,117.07	4,566.35
	(b) Changes in inventories of stock-in-trade	592.35	(375.86)	(494.13)	(1,015.04
	(c) Employee benefits expense	178.58	161.37	149.00	628.80
	(d) Finance costs	26.96	19.39	18.68	89.73
	(e) Depreciation and amortisation expense	99.89	89.50	79.99	338.9
	(f) Other expenses	179.38	215.45	176.17	830.90
	Total Expenses	1,210.74	1,623.83	1,046.78	5,439.69
3	Profit before exceptional items and tax (1-2)	93.02	199.52	108.25	774.37
4	Exceptional items (Refer note 4)	2.	2	-	384.5
5	Profit before tax (3-4)	93.02	199.52	108.25	389.82
6	Tax expense				
	- Current tax	21.20	50.15	27.70	86.77
	- Deferred tax charge/(credit)	2.14	1.02	(0.05)	(1.97
	Total tax expense	23.34	51.17	27.65	84.80
7	Profit for the period/year (5-6)	69.68	148.35	80.60	305.02
8	Other comprehensive income				
	Items that will not be reclassified to profit or loss				
	- Re-measurement gain of defined benefit plans	_	0.23	2.0	0.23
	- Less : Income tax impact on above	-	0.06		0.06
	Other comprehensive income (net of tax) for the period/year	-	0.17	-	0.17
9	Total comprehensive income (7+8) for the period/year	69.68	148.52	80.60	305.19
10	Pald-up equity share capital (Face value ₹ 5/- per share)	206.64	206.47	200.79	206.47
11	Other equity	-		200.75	4,987.71
12	Earnings per share in ₹ (Face value ₹ 5/- per share) (Not annualised for the quarters)				1,20111
	- Basic			-	
		1.69	3.60	2.03	7.5
	- Diluted	1.68	3.59	1.98	7.50
	(See accompanying notes to the standalone financial results)				





#### Notes:

- 1 The above results have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard (Ind AS)- 34 "Interim Financial Reporting" as prescribed under Section 133 of the Companies Act, 2013, read with the Companies (Indian Accounting Standards) Rules, 2015, as amended. The above standalone unaudited financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on August 13, 2024. The same have been subjected to Limited Review by the Statutory Auditors.
- 2 The dealership agreement of the Company for sale of new cars with Mercedes-Benz India Private Limited ("MBIL") has materially changed and converted to an agency model whereby all new car sales are made directly to customers by MBIL. Under the agency agreement, customers now place orders through the company directly to MBIL on which company earns commission on each sale of Mercedes-Benz cars. The value of cars sold by the Company on behalf of Mercedes-Benz on which commission income is recognised as below:

(₹ in Million)

Particulars	Quarter Ended			Year Ended
1 31 50 41 41 5	30.06.2024	31.03.2024	30.06.2023	31.03.2024
Value of cars sold by the Company on behalf of Mercedes-Benz on which only commission income is recognised	3,030.35	3,971.87	2,122.05	12,407.63

- 3 The primary reporting of the Company has been made on the basis of Business Segments. The Company has a single business segment as defined in Indian Accounting Standard (Ind AS) 108 on Segment Reporting, namely dealership of cars. Further, there is no geographical segment to be reported since all the operations are undertaken in India.
- 4 During the previous year ended March 31, 2024, due to change in the business outlook of the Renault operations in India and closure of several locations in the past, the Company has reassessed the recoverable value of its investments and loans given to Benchmark Motors Private Limited, a wholly-owned subsidiary. Consequently, the Company had written off loans given amounting to ₹ 384.55 million and shown as exceptional items.
- 5 During the quarter ended June 30, 2024, the Company has incorporated a wholly owned subsidiary company by way of investing ₹ 10.00 million in equity shares of Landmark Premium Cars Private Limited ("LPCPL") for carrying out the dealership business of Kia brand.
- 6 Based on the recent order of West Bengal Authority for Advance Ruling for one of the subsidiary, the Company is eligible to claim GST credit on demo cars purchased and required to levy/ collect the GST from its customers on sale of such demo cars, resulting which inventory values are adjusted in the current quarter.
- 7 The result for the quarter ended March 31, 2024 is the balancing figures between audited result in respect of the full financial year and the unaudited published year to date result upto nine months ended December 31, 2023, which had been subjected to limited review by the auditors.

For and on behalf of the Board of Directors

Sanjay Thakker

Chairman and Executive Director

DIN: 00156093

Place: Mumbai

Date: August 13, 2024







## Annexure II

# The details as required under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated July 13, 2023:

Details of Events	To consider to re-appoint Mr.	To consider to re-appoint	To consider to re-appoint
that need to be provided	Sanjay Thakker (DIN: 00156093), as Chairman & Executive Director	Mr. Paras Somani, (DIN: 02742256), as Executive Whole Time Director	Mr. Aryaman Thakker, (DIN: 07625409), as Executive Director
Name of Person	Sanjay Thakker	Paras Somani	Aryaman Thakker
Reason for Change Viz., appointment, Resignation, removal, death or otherwise;	Re-appointment	Re-appointment	Re-appointment
Date of re- appointment/ Reappointment/ce ssation (as applicable)	28 <sup>th</sup> October, 2024	28 <sup>th</sup> October, 2024	28 <sup>th</sup> October, 2024
Term of appointment;	3 (three) years from 28 <sup>th</sup> October, 2024 to 27 <sup>th</sup> October, 2027	3 (three) years from 28 <sup>th</sup> October, 2024 to 27 <sup>th</sup> October, 2027	3 (three) years from 28 <sup>th</sup> October, 2024 to 27 <sup>th</sup> October, 2027
Brief profile (in case of appointment)	Mr. Sanjay Thakker founder of the Company Landmark in 1998. Having accumulated extensive experience in the automobile industry for over two decades, he has established a reputable standing within the field. Through his astute leadership, Mr. Sanjay Thakker has successfully brought together a team of dedicated and highly skilled professionals who play a pivotal role in driving Landmark's success. His outstanding accomplishments have been acknowledged with the prestigious title of 'Business Leader of the Year' at both the 19th Global Edition and 4th Indian Edition of the Business Leader of the Year Awards, hosted by the World Leadership Congress and Awards.		Mr. Aryaman Thakker has been instrumental in bringing valuable expertise to the team ever since he joined Landmark Cars in 2017 as a General Manager. Previously, he was associated with Autonation Corp in Fort Lauderdale, Florida, United States. Currently, he plays a key role in the Landmark Transformation Team and Group Marketing, leading strategic initiatives and driving the Company's marketing efforts.

Landmark Cars Limited.

(formerly known as Landmark Cars Private Limited)

CIN: L50100GJ2006PLC058553 | GSTIN: 24AABCL1862B1Z2



Disclosure of	Mr. Caniar Thaldran is father	Mr. Paras Somani is not	Mr. Arraman Thalrlen is can
1004 DESCRIPTION STEP OF SERVICE STANDARD	Mr. Sanjay Thakker is father		Mr. Aryaman Thakker is son
relationships	of Mr. Aryaman Thakker	related to any of the	of Mr. Sanjay Thakker
between directors		Directors on the Board.	
(in case of			
appointment of a			
director).			
Information as	Mr. Sanjay Thakker is not	Mr. Paras Somani is not	Mr. Aryaman Thakker is not
required pursuant	debarred from holding office	debarred from holding	debarred from holding
to BSE Circular	of director by virtue of any	office of director by virtue	office of director by virtue
with ref. no. IST/	SEBI order or any other such	of any SEBI order or any	of any SEBI order or any
COMP/ 14/2018-	authority.	other such authority.	other such authority.
19 dated 20 <sup>th</sup> June,			
2018.			
Board Committee's	None	Mr. Paras Somani is	Mr. Aryaman Thakker is
Updates		member of Audit	member of
		Committee	(i) Stakeholders
			Relationship Committee
			(ii) Corporate Social
			Responsibility Committee



# Annexure III Appointment of Statutory Auditor

# The details as required under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated July 13, 2023:

Name of the Firm	M/s M S K C & Associates, Chartered Accountants (FRN: 001595S),
Address and contact details of the Firm	602, Floor 6, Raheja Titanium Western Express Highway, Geetanjali Railway Colony Ram Nagar, Goregaon (E) Mumbai 400063, India
Reason for Change Viz., appointment, Resignation, removal, death or otherwise;	Appointment to comply with the Companies Act, 2013 and the requirements under SEBI (LODR) Regulations, 2015.
Date of Appointment  Term of appointment	The Statutory Auditors are appointed by the Board of Directors of the Company at its Meeting held on 13 <sup>th</sup> August, 2024, subject to the approval of the Members at the ensuing AGM to be held on September 20, 2024.  Pursuant to Section 139(8)(i) of the Act, M/s. M S K C & Associates, Chartered Accountants (FRN: 001595S) shall hold office for a period of five consecutive years i.e. Financial Years 2024-25 to 2028-29 who shall hold office until the conclusion of the 23 <sup>rd</sup> (twenty-third) AGM of the Company.
Brief profile (in case of appointment)	M/s M S K C & Associates, Chartered Accountants (FRN: 001595S) is an Indian Partnership Firm registered with the Institute of Chartered Accountants of India (ICAI). M/S MSKC & Associates offers a range of Audit and Assurance services, led by experienced partners and teams with deep knowledge pockets and driven by a commitment to deliver high-quality services to all clients.  The firm has over twenty partners and provides a range of services inter alia under Audit & Assurance including Statutory Audit, Tax Audit, Internal Financial Controls Audit and Assurance services related to GAAP Conversion, Accounting Manuals, Capital Market Transaction Audit Support etc. The firm has clients both Listed and Unlisted across sectors including Manufacturing, Consumer & Retail, Infrastructure and Realty, Technology & Media & Financial Services. The firm has a well-qualified team to support the Partners and has its own suite of audit technology.  The firm has wide presence in India across 11 cities including Ahmedabad, Bengaluru, Chandigarh, Chennai, Goa, Gurugram, Hyderabad, Kochi, Kolkata, Mumbai, and Pune.
Disclosure of relationships between directors (in case of appointment of a director).	Not Applicable

Landmark Cars Limited.

(formerly known as Landmark Cars Private Limited)

CIN: L50100GJ2006PLC058553 | GSTIN: 24AABCL1862B1Z2



# Annexure IV GRANT OF STOCK OPTIONS UNDER LANDMARK ESOP PLANCE -2023

# <u>The details as required under SEBI (Listing Obligations and Disclosure Requirements)</u> Regulations, 2015 read with SEBI Circular No. SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated <u>July 13, 2023</u>

Sr. No.	Particulars	Details
1.	Brief details of options granted	10,000 ESOPs granted based on the recommendations of the Nomination and Remuneration Committee to the eligible employees of Landmark Cars Limited ("the Company") under 'Landmark Cars - Employee Stock Option Plan 2023' ("Landmark ESOP Plan - 2023")
2.	Whether the scheme is in terms of SEBI (SBEB) Regulations, 2021 (if applicable)	Yes
3.	Total number of shares covered by these options	10,000 equity shares with face value of Rs. 5/- each of the Company. Each stock option carries the right to apply for and be allotted 1 (one) equity share of face value of Rs. 5/- each of the Company.
4.	Pricing formula/Exercise Price	Exercise price for eligible employees is based on their appointment terms for the Company:  The Exercise Price of each ESOP shall be the 3 (Three) months' average of daily opening and closing price of the Equity Shares of the Company on the recognized Stock Exchange having highest trading volume on which the Equity Shares of the Company are listed on the date immediately prior to the Grant Date, subject to a maximum discount of 20% (Twenty Percentage). Further, the Exercise Price will not be lower than the face value of the equity Shares of the Company on the date of such grant. Moreover, the Exercise Price can be different for different sets of Employees for Options granted on same / different dates. The same shall be subject to any fair and reasonable adjustments that may be made on account of corporate actions of the Company in order to comply with the applicable laws.
5.	Options vested/Vesting Schedule	The Vesting of ESOPs is based on the tenure and the performance of the Option Grantee. The parameters for vesting on the basis of performance have been finalized by the Nomination and Remuneration Committee and communicated it to the Option Grantees.
6.	Time within which option may be exercised	The Exercise period shall not be more than 3 (Three) years from the date of respective vesting of Options. The Options vested may be exercised by the option Grantee at one time or at various points of time within the exercise period as determined by the Board/Committee from time to time.
7.	Options exercised	Not Applicable, as this outcome is pertaining to grant of Options under the Scheme
8.	Money realized by exercise of options;	Not Applicable, as this outcome is pertaining to grant of Options under the Scheme

Landmark Cars Limited.

(formerly known as Landmark Cars Private Limited)

CIN: L50100GJ2006PLC058553 | GSTIN: 24AABCL1862B1Z2



9.	The total number of shares arising as a result of exercise of option	10,000
10.	Options lapsed	Not Applicable, as this outcome is pertaining to grant of Options under the Scheme
11.	Variation of terms of options	NA
12.	Brief details of significant terms	The total number of Options to be granted under the Landmark ESOP Plan - 2023 shall not exceed 2,00,000 (Two lakhs only). Each Option when exercised would be converted into 1 (one) equity share of face value of Rs. 5/- (Rupees Five) each fully paid-up i.e., the total of 2,00,000 Equity Shares representing 0.48% of the total paid-up share capital of the Company. Out of the maximum 2,00,000 Options to be granted under the ESOP Plan/Scheme, the Board has granted 10,000 Options in the 2 <sup>nd</sup> tranche to eligible Employee of Landmark Cars Limited ("the Company") 0.024% of the total paid up Share capital of the Company.
13.	Subsequent changes or cancellation or exercise of such option	NA NA
14.	Diluted earnings per share pursuant to issue of equity shares on exercise of options	Options are yet to be exercised.